



REPORT

**Meeting of Associated Members
on
Delegates Assembly in MULHOUSE**

17.th July 2013

Report

from the meeting of associated members, on

17.th July 2013

following on the delegates assembling of CTIF in Mullhouse, from
4.00 pm to 5.30 pm.

Participants:

Jennifer Schottke, ESRI
Anne-Claire Loubrieu, Sprue Safety Products Ltd.
Herbert Pözl, Industrieelektronik Pözl
Markus Pözl, Industrieelektronik Pözl
Andreas Hosp, honorary member / ZLG

Involved with topics outside this meeting:

Alfred Bidlingmaier, IVECO MAGIRUS
Sascha Müller, LHD Group
Markus Gantner, Bitschnau GmbH
Bernhard Klocker, Zumtobel Lighting Group
Erik Nielsen, LEDON /ZLG

At the request from the General Secretary of CTIF and on behalf of the Chairman of Associated Members Mr. Julian Wagner Andreas Hosp lead the conference.

Each attendees gave a short presentation of there companies and gave there expectations of a membership in CTIF.

Anne-Claire Loubrieu, Sprue

Market leader in smoke detection in UK

Market increase through legal changes in 2015 for France expected

- Expectations concerning market access and market potential
- Participation in working groups or commissions in consideration of requirements for smoke detectors
- Best Practice
- Common preferences (trends and developments).

Jennifer Schottke, ESRI

Geographical systems, mapping, analysing, software

- Expectations regarding technological aspects
- Problem – USA several different associations
- Membership not only on a sales aspect, but for mutual understanding and to find a common standard
- Contact until now with Russ Sanders. NFPA
- Involvement in Commissions important – early collaboration.

Herbert Pölz, IE Pölz

Battery charging control, respiratory monitoring

- Networking with different associations and organisations on different events is important
- Involvement in Commissions important as well as contact with other associated members
- Appreciation of associated members is important, e.g. welcoming of present members at the delegates assembly

Andreas Hosp, Rev./ZLD

Insight and experience from twelve years as auditor in CTIF and on in addition as associated member with Zumtobel (internationally leading supplier of integral lighting solutions incl. lightings for emergency and routes)

- Importance of Associated Members on financial support.
- Drive activities for new Associated Members (2013 – two new) and
- Care and maintenance of existing assoc. members (2012 – nine resigned or suspended!)
- Own experience in winning of new members benefit of membership must be visible for the assoc. members
- Searching for new members outside of the group of fire- suppliers – e.g. ESRI, technological benefit for all

Les domaines suivants ont été expliqués plus en détail:

- General expectations of the associate members on CTIF
- Requirements of representation (e.g. on the new homepage)
- Involvement in commissions and communication out of these groups

Enclosed proposals will be addressed to the executive board of CTIF requesting you to respect:

- Involvement in working groups and commissions of CTIF; especially in involvement of developing new technologies and cooperation in developments (e.g. route control system in emergency lighting - requirements of security organizations – effect on norms and product portfolio).
- Especially the early involvement of the security organisations in technological developments could be a benefit and will be welcome from the supplier's point of view. Also using this early information in training and education and experience are very important considerations.
- Technological aspects, norms and standardisation are important topics that should be discussed in common working groups.
- Deeper information and the possibility to attend expert conferences of commissions for the Associated Members are welcome.
- A welcome address should be given to the attending associates members and inform the delegates of the development activities provided by them.
- Inform the audience about exhibitions and presentations of associate member during the delegates assembling and the opportunity for visits.
- The importance to have a permanent office who can conduct all three official languages of CTIF (especially German – quantity of assoc. members).
- On the point of view of the Assoc. Members there should be a better representation of CTIF in the European Union. Especially the volunteer fire brigade, who is not represented in the professional institution.
- An important topic for future discussions should be the standardization and recognition of EN DIN and US NFPA. The Assoc. Members would help to bring them together.
- Information about associate members should be detailed in the CTIF website, with a short description and a further link to the home page of the Associate Members.
- A plate showing the membership of the associate member on the company building (inside/outside max. A4) will be beneficial.
- In addition to participation at conferences it should be possible for Assoc. Members to get information (reports) from these meetings.
- Kudos generated ,CTIF – NEWS', and should be curtailed.

- An annual update of the addresses and the contact persons of the countries would be helpful for the assoc. members. The addresses of the associate members could be also published on the WEB page of CTIF.

Overall we can see that there is a very big interest of associate members to be involved in the future development of CTIF. Especially cooperation in developments and mutual understanding should be pursued.

The attendees of this meeting will be very pleased for feedback on these proposals. This would also be a good indication of the benefits of membership.

With kind regards
Andreas Hosp