TATRA TAKES YOU FURTHER
TATRA – outstanding vehicles for hard terrain conditions

Productivity

High mobility

Durability

High speed
COMPANY INTRODUCTION - TRADITION, EXPERIENCE, FUTURE

- the 3rd oldest automotive company in the world
- 165 years of tradition in vehicle production
- 2013 change of ownership, restructuring process,
TATRA TRUCKS – Czech producer of vehicles famous all around the world

Company

Doughters – Tafonco, Taforge, 600 employees

Shareholders

850 employees

850 vehicles

2013

858 vehicles produced in 2015

4 basic model lines – TATRA PHONIX, TATRA FORCE, TATRA TACTIC, TATRA TERRA

New ownership structure – Jaroslav Strnad, René Matera
TATRA TRUCKS – the shareholders and their portfolio of companies

René Matera, PROMET GROUP

Jaroslav Strnad, EXCALIBUR GROUP
Our customers are coming from:

- Construction
- Agriculture
- Road services
- Mining
- Firefighting
- Defence projects
- Forestry
- Oil & gas
Vehicle sales from 1945 to 2014

Countries over 100 trucks – more than 400,000 Tatra’s

Czechoslovakia 176,275 (till 1992)
Czech Rep., Slovakia 6,048
Germany 11,102
Netherlands 1,212
Great Britain 194

Poland 15,938
Ukraine 4,373
Russia and ex USSR 91,406

Hungary 5,363
Albania 569

Yugoslavia (Serbia) 5,399

Azerbaijan 529

North Korea 339

Kazakhstan 253
Turkmenistan 144
Mongolia 351

Cuba 575
USA 364

Ireland 122
Belgium 160
France 1,526
Switzerland 133
Austria 367
Spain 324
Italia 118

Libya 110
Syria 5,696
Egypt 1,452
Angola 675
Mozambique 238

Brazil 118
Argentina 223

Libya 110
Syria 5,696
Egypt 1,452
Angola 675
Mozambique 238

Jordan 687

Iraq 2,154
Saudi Arabia 2,154

U.A.E. 1,171

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Afghanistan 2,171

Indonesia 141
Vietnam 179

China 34,933

Australia 397

TATRA TAKES YOU FURTHER
More than 8000 vehicles in army service, 2015 – relaunch of deliveries
Complete 12x12 vehicles, CKD sets for other configurations
TATRA TRUCKS Product Strategy

Deep unification of chassis components
More efficiency in purchase and production

Product lines:
- TATRA PHOENIX Euro 6, Euro 5
- TATRA FORCE (T815-7)
- TATRA TACTIC (T810)
- TATRA TERRA (T815-2) „Economy“ version

HIGHLY CUSTOMISED, flexible limited batch or individual production based on deep unification and flexible combined solutions -> LEGO system
1. What is the purpose of usage?
2. What emission limits we have to follow?
3. What are the preferences for engine, gear box?
4. Is a crew cab required?
5. Specification for other parameters?

<table>
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<tr>
<th></th>
<th>TATRA PHOENIX</th>
<th>TATRA FORCE</th>
<th>TATRA TERRA</th>
<th>TATRA TACTIC</th>
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<tbody>
<tr>
<td>Chassis</td>
<td>TATRA, all-air susp.</td>
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<td>TATRA King Frame</td>
<td>TATRA Rigid</td>
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<tr>
<td>Cabin</td>
<td>DAF CF</td>
<td>TATRA</td>
<td>TATRA</td>
<td>RENAULT M</td>
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<tr>
<td>Engine</td>
<td>Paccar MX, Euro 3, 5, 6</td>
<td>Tatra V8 Euro 2 – 5; Cummins Euro 3 - 5</td>
<td>Tatra V8, Euro 2 – 5; Cummins Euro 3 - 5</td>
<td>Renault, Euro 3, 5</td>
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<tr>
<td>PTO, body</td>
<td></td>
<td>Depends on user</td>
<td></td>
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</tr>
</tbody>
</table>
Central backbone tube, since 1923
Protection of driveline components
High torsion and bending resistance
Without kardan shafts, extra durable powertrain
Swinging half axles with independent suspension
Product lines PHOENIX, FORCE, TERRA
TATRA PHOENIX Euro 6 – European market focus

TATRA unique chassis, comfortable DAF cabin, Euro 6 PACCAR engine
TATRA PHOENIX – Euro 3 and 5 line
TATRA TAKES YOU FURTHER

**PRODUCT RANGE: TATRA PHOENIX** - specialized applications

TATRA chassis concept protects complex and expensive super-structures and enable to lower the TCO.

Bodies implementation on the chassis is very easy, chassis concept offers excellent flexibility.
DAKAR RALLY – 30 years on the toughest rally in the world

TATRA TAKES YOU FURTHER

TATRA

1986-2016

30 YEARS AT THE DAKAR

TATRA

[Image of a truck in action on a dirt road]
Environmentally resistant, fording capability 1200 – 1500 mm. TATRA FORCE 6x6, watertank CAS 30 with the tank volume of 9,000 liters and 540 liters of foaming agent.

Integrated rescue system needs reliability, off-road capability and readiness for action in every conditions. Evacuation vehicle TATRA FORCE 8x8, with hydraulic crane.
PORTAL AXLES TATRA Rigid ®

Product line TATRA TACTIC
High clearance – 480 mm
Hub wheel reductions
Low weight of chassis, high payload
TATRA TACTIC – middle-weight trucks, military and firefighting
Special customer projects - defense

TATRA TAKES YOU FURTHER
TITUS – state-of-the-art wheeled armored vehicle for 21st century. Excellent mobility, very high level of the crew protection, unexampled modularity and implementation of the latest support systems and technologies.

TATRA FORCE – robust, heavy duty vehicles are used in militaries from standard logistic operations up to heavy load tractors categories.
SPECIAL CUSTOMER PROJECTS – commercial vehicles

Oil & gas tubes transport

Drilling Platform for Shale Gas - USA

Mobile Transplanting Trees Solution - Germany

Oil Catastrophe Mobile System - German Coast Guard
• special chassis 14 x 8 (AWD possible) > 16 x 8
• width 2550 mm = transportation on public roads
• terrain access (combination of air suspension and leaf springs)
• CAT engine, 1200 hps (reduction of the power for driveline)
TATRA TAKES YOU FURTHER
Message to drivers
With TATRA you get further than with any other vehicles

Message to owners
Our solution will drive you to higher profitability

Message to the partners
TATRA TRUCKS can bring to you new opportunities!
Selection of references
Thank you for attention.

www.tatratrucks.com